

EFESO
MANAGEMENT CONSULTANTS

DIGITAL TRANSFORMATION & MANUFACTURING

INSIGHT

### Overview

1

eVB future market trends

Insight into the automotive battery industry and future developments

Growth potential in cell production

2

Opportunities for cell manufacturer

3

How to develop the right cell factory

Steps to the realization of a scalable eVB cell factory

Insights in our factory realization and key figures

4

Our eVB cell factory use case

5

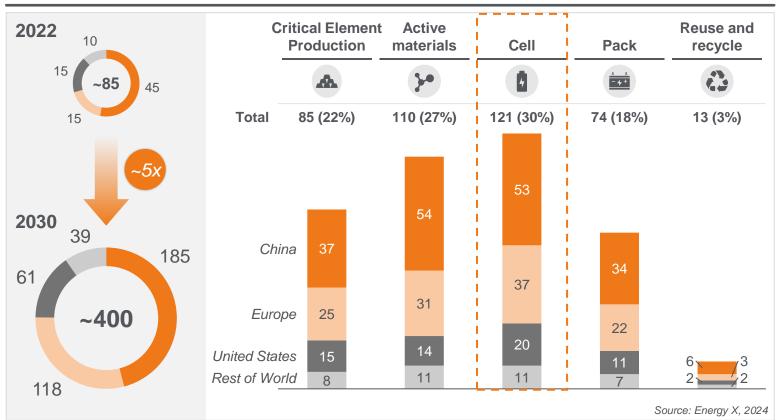
How we support our clients

Insights how we support our clients in factory planning and realization

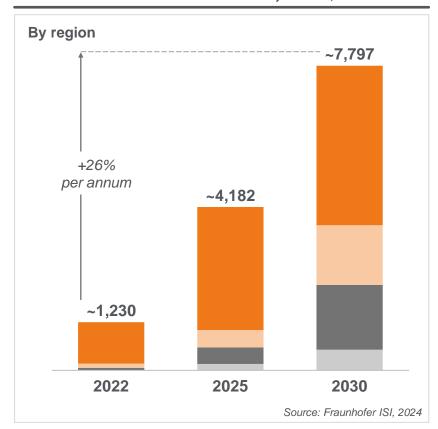


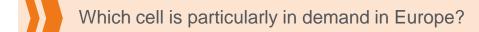
The cell sector poised for highest value creation in the coming years – Europe leading in growth

#### Revenues, base case 2030, \$ billion



### Global Li-ion cell demand, GWh, Base case







### Many factors create uncertainty for gigafactory investments (>50 GWh) amid political and market volatility

#### Reluctance to build large gigafactories

- Political uncertainty
- Extension of internal combustion cars
- Fluctuating demand

Market development



- Economic downturn
- High upfront investment
- Rising interest rates
- Risk of overproduction
- Long start-up times
- High level of complexity in coordination

**Operating** risks

Financing

difficulties

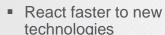






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 Regulatory changes are easier to keep up with



- Low investment at the beginning
- Easy access to capital
- Lower interest and planning costs



Scalability

- Locally customizable solutions
- Avoidance of overcapacities
- Process optimization over time



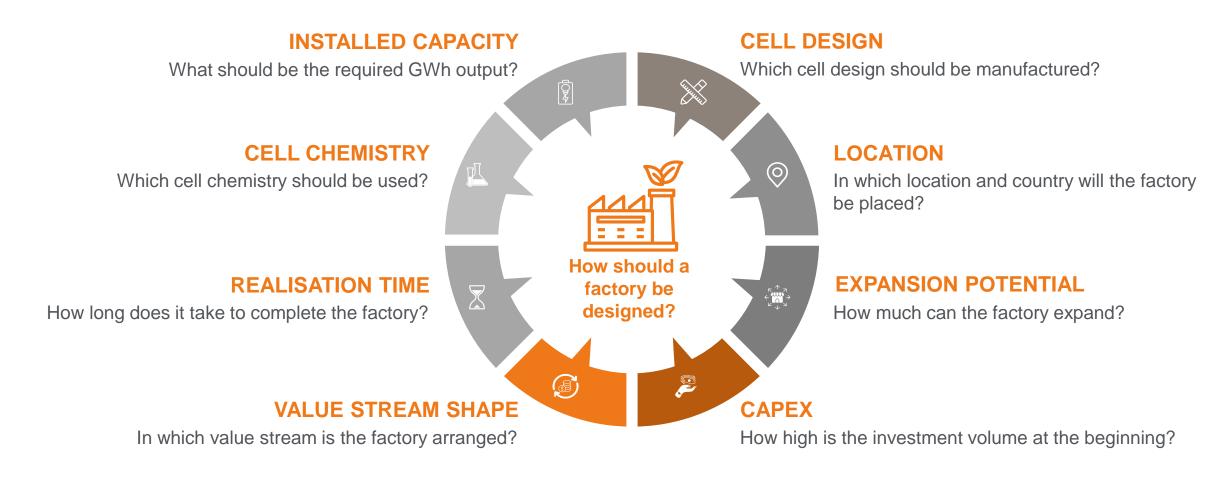
Small but scalable factories should be built at the beginning to compensate for market uncertainty.

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50 **GWh** 



# For a factory that meets the customer's requirements, key questions\* must be asked and answered beforehand

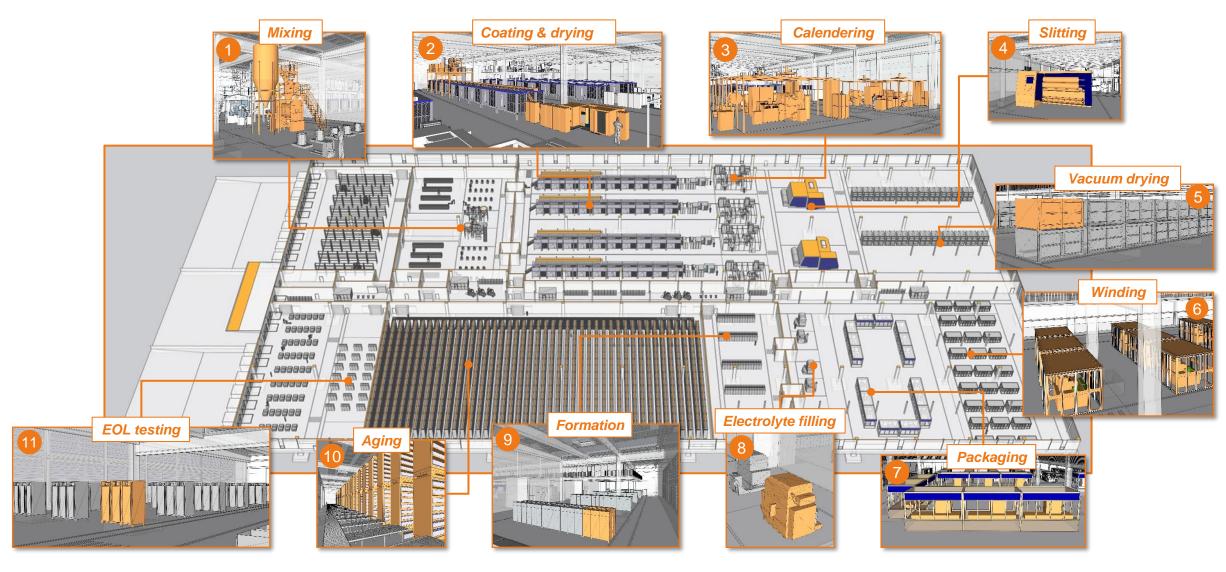




We use our in-depth experience to support you in answering the key questions for client's factory concept.



### Machines for the eleven production steps carefully selected based on prior analysis





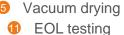














The eleven (11) different production steps are arranged in U-form on 28,000 m<sup>2</sup> and enable short distances with the best possible utilization of space

## Insights of the EFESO eVB cell factory





5 GWh capacity p.a. ~ 137,500 m<sup>2</sup> property ~ 28,000 m<sup>2</sup> building area 1,931 cells/hour output rate 500 employees CapEx ~300 million EUR Fully automated aging warehouse Mezzanine level





Coating & drying 3 Calendering 4 Slitting

Electrolyte filling 

Formation 

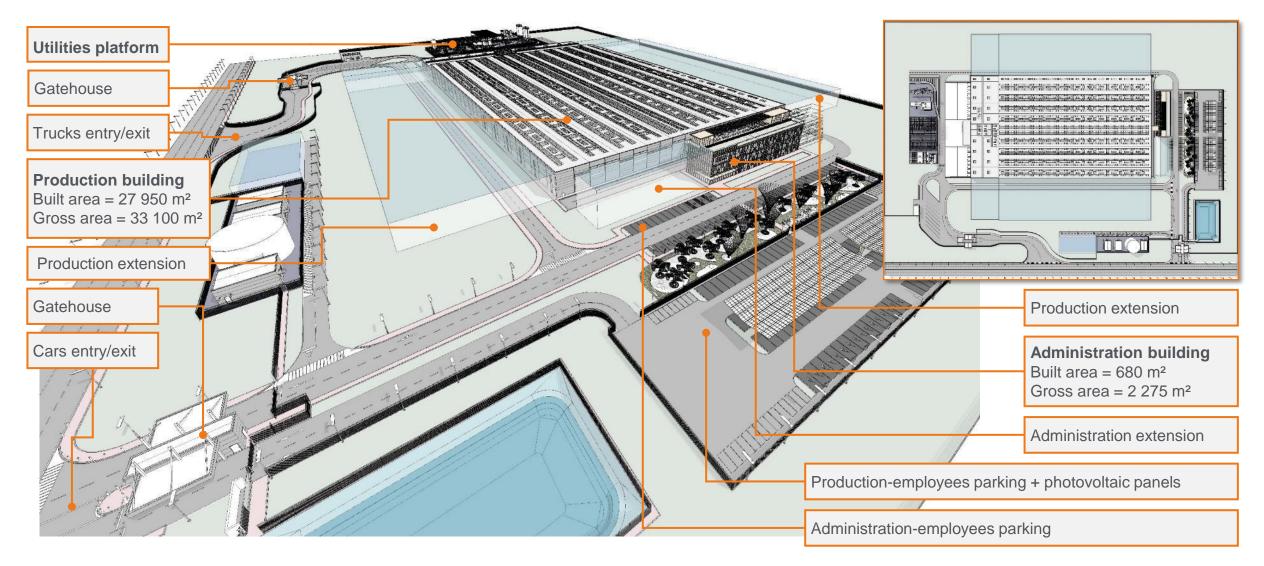
Aging

6 Vacuum drying

EOL testing

6 Winding

The factory premises offer sufficient space for capacity expansion, including both production areas and the administrative building



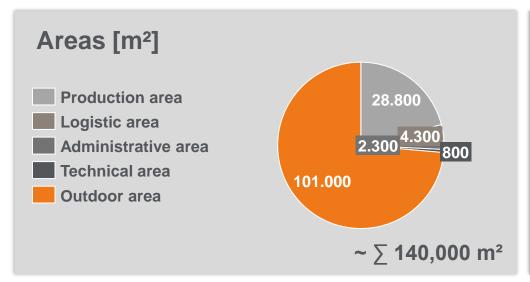


A 3D visual of the exterior factory premises, integrated into the strategic site design, enhances functionality, aesthetics, and supports informed planning

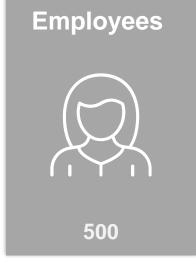




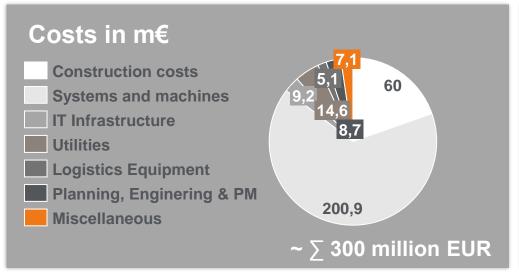
Project key figures: the overall costs for a 5 GWh factory with a floor space of 140,000 m<sup>2</sup> are estimated at approximately 300 million EUR



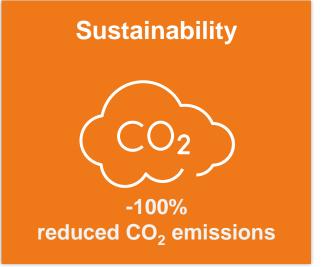








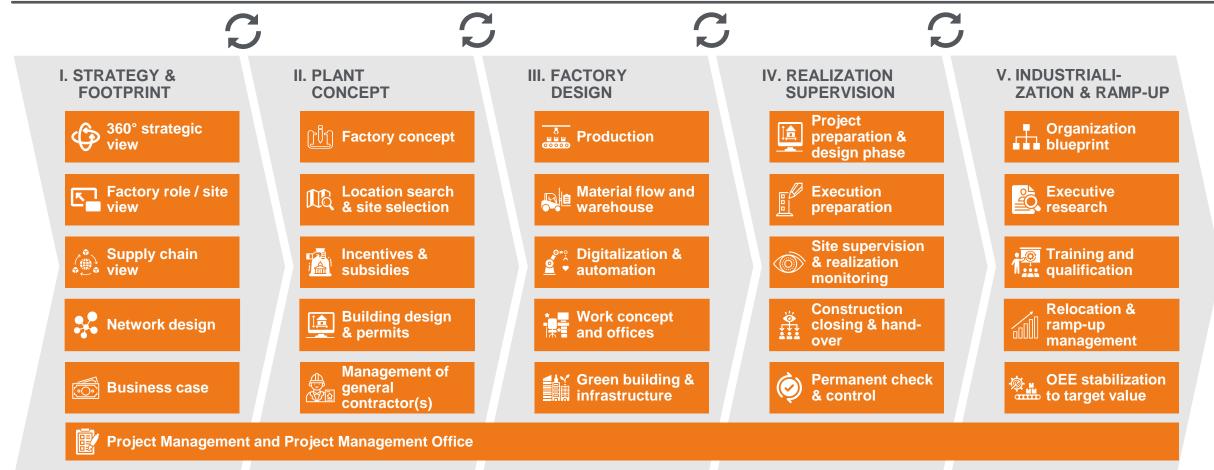






We have bundled, and expanded, our capabilities so that we can provide our customers with the best possible support, all the way from initial ideation to SOP

## EFESO's 'one-stop shop' capabilities and service offerings for FACTORY PLANNING\*





The factory concept for eV battery cell production targets new customer groups and has great potential to realize a wide range of our service offerings

### Target & approach

### **Target**

Establish a state-of-the-art battery cell factory incorporating advanced manufacturing technologies, efficient production, optimized logistics and material flows, all while adhering to sustainability quidelines.



### Approach

We leverage our expertise in battery cell technology and factory planning to develop a **3D factory visualization with precise cost calculations**, ensuring a solution that is ready for implementation.

### **Service offerings**

#### **TRAINING & QUALIFICATION PRODUCTION** Design of assembly and machining tasks. Matching requirement profiles with current employee skills and providing production sequences and value streams, targeted training. production layout, operating model, number of .... employees, as well as production steps and areas. SITE SUPPORT & REALIZATION **DIGITALIZATION & AUTOMATION** Supervising site, manage projects, Early planning for factory digitization and monitor all functions, and execute automation, as overall employee numbers - and their qualification levels commissioning for building hand-over will depend on this. State-of-the-art **MATERIAL FLOW AND WH GREEN BUILDING & INFRA** P battery cell factory Integration of sustainable construction Planning and visualizing material flow, and operation into the overall concept, including buffers and warehouses, based leveraging our considerable expertise. on the production concept. **WORK CONCEPT & OFFICES BUILDING DESIGN & PERMITS** Holistic planning for building and Tailoring modern working models to infrastructure, integrating all customer needs, considering offices and necessary disciplines, from concept to social spaces. hand-over.



A **one-stop-shop solution**: Our combined expertise along all planning phases ensures maximum efficiency within the set up of the battery cell factory.



