



ARE YOU READY FOR THE NEXT CRISIS?

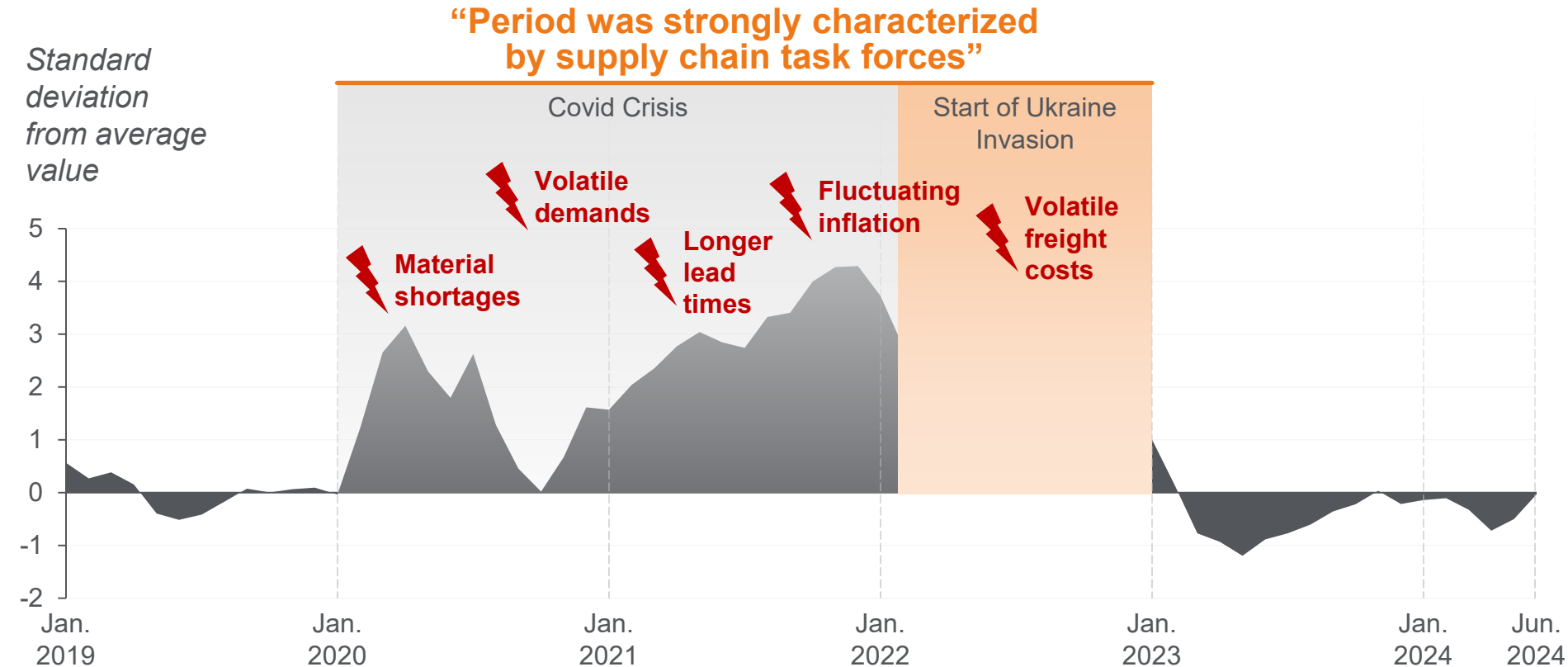
Building resilient supply chains with tailored strategies and insights

 **EFESO**
MANAGEMENT CONSULTANTS

SUPPLY CHAIN MANAGEMENT
INSIGHT

COVID, Semiconductors, Ukraine war – the list of “previous crisis” is long and has resulted in disruptions of supply chains with task forces becoming the new “normal”


Global Supply Chain Pressure Index*




Ongoing challenges

- 
Laws & regulations

- 
Technological transformation

- 
Separation of markets

- 
Geographic demand shifts

>>> The crises revealed weaknesses in supply chain management, forcing companies to implement short-term measures with a series of task forces.

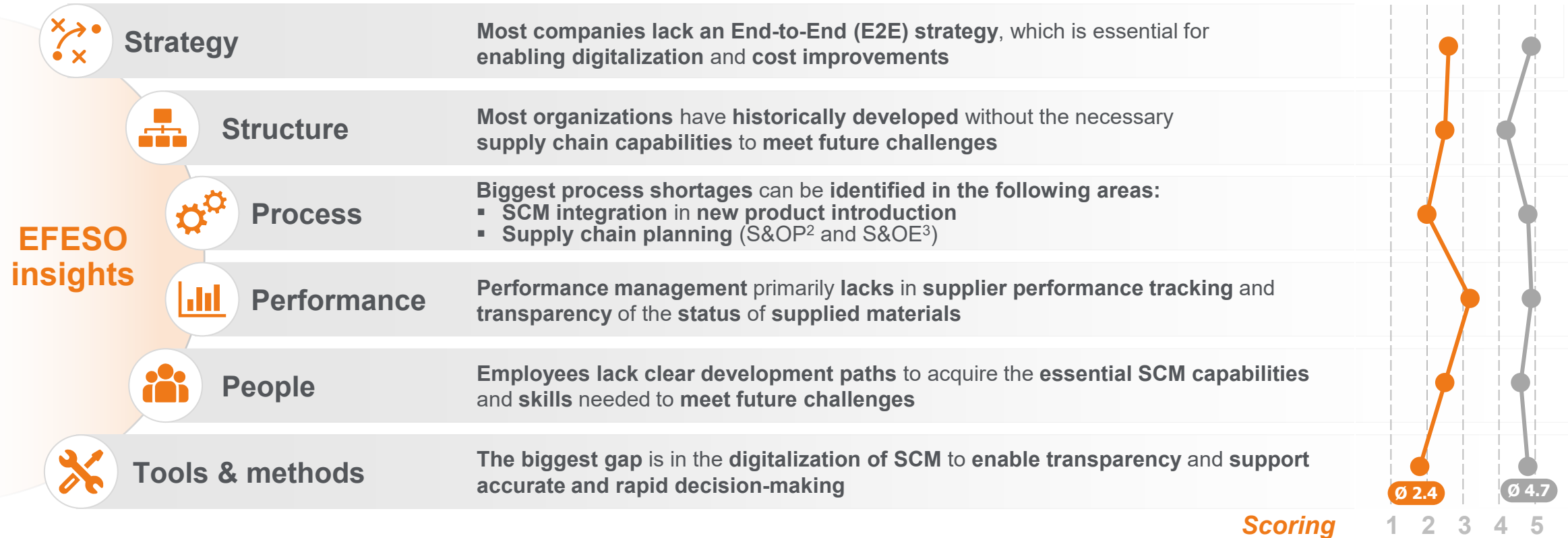


*Source: Federal Reserve Bank of New York

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SCM Maturity Assessment insights¹

● Industry average ● Benchmark



What is your level of maturity in supply chain management, and are you ready for future challenges?

1) EFESO 2) Sales & Operations Planning 3) Sales & Operation Execution
 SCM = Supply Chain Management

EFESO maturity checks provide key SCM insights to enhance SCM maturity, implementing quick wins and mid-term actions to ensure readiness for the next crisis

As-is Evaluation



Evaluating the current situation to identify root causes and gaps to devise actionable strategies for SCM improvements

Benchmark



Benchmarking with peer groups to highlight areas for potential improvements

Call for Action



Development of an actionable SCM roadmap with value-benefit analysis to kickstart the journey to supply chain excellence

OBJECTIVES



Our project approach consists of three key elements consolidated in the maturity check, which enables the development of a comprehensive SCM excellence roadmap

1 Maturity check elements

E2E value stream mapping

- Identification of intercompany relations
- Identification of bottlenecks
- Identification of areas for waste reduction

Data analysis

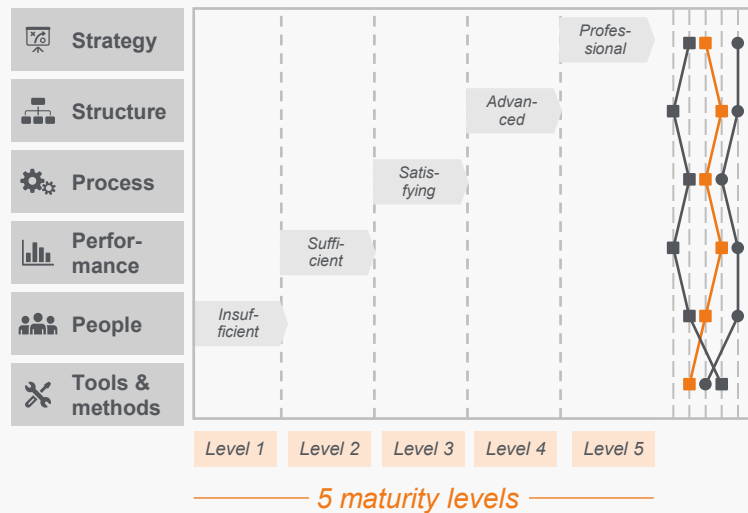
- Understanding inventory structures and excess causes
- Understanding value visibility across categories
- Understanding parameter settings for goods

Stakeholder interviews

- Assessing SCM status comprehensively via selected stakeholder interviews
- Assessing gaps against best practices from stakeholders
- Assessing strategic directions from management

2 Maturity check consolidation

Maturity check



- Maturity check elements synthesis
- Current state assessment
- Comparative industry benchmarking
- Strategic driver identification

3 Roadmap development

- Identify main fields of action
- Conduct a comprehensive value-benefit analysis
- Develop a comprehensive SCM roadmap

EFESO offers four customized maturity checks in supply chain management, tailored to meet your unique requirements and objectives



Supply chain maturity check

... which covers the overall supply chain characteristics



Supply chain inventory maturity check

... specialized on inventory



Distribution center maturity check

... specialized on distribution center



Disposition maturity check

... specialized on disposition



Maturity checks will be customized to meet your specific needs

Project example: **Assessment of distribution center performance** with the target to develop a comprehensive turnaround roadmap to enhance short-term output



Initial situation

- **Significant backlog positions** leading to customer dissatisfaction and substantial business losses in sales
- **Persistent decline in both service levels and output** of the distribution center
- **Inventory accuracy** is subpar, falling below industry standards
- **Previous escalations and on-site audits** have not yielded any impact

Target:

Identification of root causes for the KPI decline and **development of a comprehensive turnaround roadmap** to increase sales

Approach / method

On-site assessment:

- Conducting comprehensive on-site analysis with value stream mapping to identify and address qualitative pain points for improvement

Data analysis:

- Analyzing warehouse data and parameters thoroughly and simulating new storage strategies

Stakeholder interview

- Performing stakeholder interviews

Maturity assessment:

- Using the EFESO distribution center maturity assessment to quantitatively evaluate the maturity level of the distribution center

Customer value added



Identification of **42 root causes** for shortcomings in processes, structure, and leadership



Development of new storage strategies and concepts with **137 parameter adjustments**



Turnaround roadmap with over **8m EUR in additional sales** short term

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